# For information only. This report will be tabled at the AGM

# **Trophy report for WPA**

At the last WPA meeting it was decided that Claire Bradburn should review trophy allocations (Claire, on behalf of the WPA, has been the main purchaser of trophies for the last 10 years). This review has had to take into account a number of factors relating to tournaments as a whole as expenditure cannot be looked at without considering income etc.

#### History

When the trophy allocation was last reviewed it was felt, by some, that the WPA finances were in need of a boost i.e. tournaments should make a considerable profit. This they have done over many years, and this is reflected in the WPA's current financial position.

There was a proposal, at that time, to increase the entry fee for one day tournaments to \$15, to reflect the fact that a one day tournament has almost the same cost as a two day tournament. In turning down this proposal the Delegates agreed that it was acceptable for the cost of one day tournaments to, on occasions, be balanced out by the income from two day tournaments.

### This Review

The WPA puts the bulk of its energy into running tournaments. It is hoped that tournament promotion and the provision of results to the newspapers also promote the sport.

There are broadly two types of tournaments, the bulk of which are those where the participants pay an entry fee for which they expect to have entry into a well-run tournament with prizes reflecting their performance.

The second group comprises tournaments where the participants are representing their Clubs or the Wellington Region, and, the entry fees are paid by the Clubs. It was recently agreed that the Champion of Champion tournaments would no longer attract an entry fee and any costs would be absorbed by the Association. I believe that this should also apply to the Interclub Competition. Clubs are charged the same fee for this tournament as individuals are charged for the other tournaments. With Interclub there is minimal expenditure as there are no individual trophies. There are only the organizational costs and engraving of the two cups which are presented to the winning Clubs.

Should this suggestion be agreed to then I suggest the change needs to be reflected in the WPA accounts.

Split the tournaments into three groups:

- 1. The first group would cover those with players paying entry fees. At present this would include the following:
  - Singles, Doubles and Triples, Women's Singles, doubles and triples, Mixed Doubles, Senior Doubles and Open Triples.
  - All income and expenditure would be allocated to this group which should make a small profit say 5% 10% of income from entry fees.

The second group would include Champion of Champion Singles, Doubles and Triples
and Interclub. It would also have all expenditure allocated against it. The cost of these
four tournaments are relatively small (approx. \$250) and would be absorbed by the
Association.

The change to this second group would reduce the direct costs to participating Clubs for entry fees (approx. \$930).

The combined effect of the Association absorbing the costs of these tournaments and the loss of income would, based on the above, be a reduction in the Association's accounts of \$1,180.

3. This would cover the Inter-Regional matches.
There is no income from these and the outgoings include shirts for new players. Team members buy their own jackets and caps and pay all their travel and accommodation costs. I suggest this lack of financial support by the Association should be reviewed.

In alternate years there is also the cost of hosting visiting teams from other regions. This involves two days hosting or hosting plus food (Auckland only).

I understand that any coaching by the Regional Coach is, at present, shown as a cost against Inter-regional matches or as a Sundry Expense under tournaments. This I believe should be reviewed as the coaching sessions cover a wide range of participants, a number of whom know they are not likely to be selected for a team in the near future but who wish to improve their skills.

## Conclusion

I have suggested a number of changes to the way in which the Association looks at its accounts.

My aim is to more clearly identify the income and expenditure associated with the tournaments covered by the WPA.

A separate paper will cover the schedule of trophy allocations.

Claire Bradburn

May 2019